



FIRST SMART TRADING & BROKERAGE W.L.L

فیرست سمارت للتجارة والوساطة ذ.م.م



# YOUR PREMIER PARTNER IN **GLOBAL COMMODITY TRADING & BROKERAGE**

Driving Excellence in Energy and Trade Services.

# About Us

## Your Trusted Partner in Global Energy Trading

First Smart has strategic collaborations, alliances and mandates from major producers of petroleum including artistic practices and activities of appraisal of antiques and jewelry and mediation of patents from buying and selling and consulting in artistic, professional and scientific works. and food, service, logistics, crafts, professional and real estate.



### Commitment to Innovation and Quality

Delivering innovative, high-quality services that set new standards in the energy sector.



### Expert Global Brokerage Services

Providing unparalleled brokerage solutions for oil and gas commodities worldwide.



At First Smart Trading, we pride ourselves on being a versatile and forward-thinking company, delivering high-quality oil and fuel products through strategic collaborations with some of the most prominent petroleum producers in the industry. With a strong network of alliances, we provide essential energy solutions to businesses across various sectors, ensuring they operate efficiently and reliably. Our commitment to excellence and innovation has allowed us to grow as a trusted partner, not only in the oil and fuel industry but across a range of other disciplines.

# Our Vision & Mission

A brief overview of the company's vision and mission statements, reflecting its core values and goals.

## Our Vision

- ✓ Our vision is closely tied to the entire GCC and Global Petroleum industry growth, to which we aim to contribute within our field of expertise and position ourselves as regional leaders in innovation and quality of products and services.



- ✓ We want to achieve this by building long term partnerships through exceeding customers' and end-users' expectations, as well as through continuous innovation and adaptation to the changes in the market.

## Our Mission

- ✓ To Ensure the security of supply through sustainable and efficient distribution of petroleum products and services.
- ✓ To understand the price sensitivity of our customers and work closely with our suppliers to deliver cost efficient solutions to meet customer needs. Our retail prices are among the most competitive on the market.



- ✓ To be reliable, professional, driven and highly competitive.

## Mandate Authorisation



- ✓ First SmartTrading & Brokerage Company is a mandates of many groups of refineries, oil and gas companies and reseller of petroleum derivatives and chemicals.
- ✓ First Smart is authorized to negotiate and agree with buyers on all petroleum derivatives offers and arrange for the execution of purchase orders and deals responsibly, on a monthly spot/long term basis for a period of 12 calendar months. For first-time buyers, supply shall commence with a trial shipment followed by monthly supplies for a period of one year plus extension and renewal. Supply shall be through a bulk export allocation license on a royalty/concession basis as per terms and conditions.

## Strategic Collaborations and Energy Solutions

Our core business revolves around our expertise in the oil and fuel industry, where we play a crucial role in the global supply chain. Through our established partnerships with leading petroleum producers, we ensure the consistent supply of premium-quality oil and fuel products to meet the ever-growing demands of businesses worldwide. We understand the critical importance of energy in driving industrial success, and we strive to be a reliable and efficient provider, ensuring that our clients have access to the resources they need to thrive.

Whether you are a small business or a large corporation, First Smart Trading is equipped to meet your energy needs with unparalleled professionalism. We deliver fuel solutions tailored to your specific requirements, whether for transportation, manufacturing, or other vital industries.



## Expanding Expertise Beyond Energy

While our expertise in oil and fuel is a cornerstone of our business, First Smart Trading offers a broad array of additional services that showcase our commitment to versatility. Our company is deeply involved in the appraisal of antiques and jewelry, where we apply our expert knowledge to provide accurate and valuable assessments. Whether it is fine art, rare jewelry, or historical artifacts, we ensure that our clients receive precise evaluations that reflect the true worth of their treasures.



## Patent Mediation and Consulting

In addition to our work in the appraisal industry, we offer patent mediation services to assist clients in navigating the complexities of intellectual property. Whether it is for buying or selling patents or consulting on artistic, professional, or scientific works, our team of experts is equipped to facilitate successful transactions. We understand the nuances of the intellectual property landscape and work diligently to protect the interests of our clients in this domain.

Our consulting services further extend to professional, artistic, and scientific fields, where we assist clients in maximizing their potential through thoughtful guidance and insight. Our diverse experience in these areas allows us to provide a well-rounded perspective that benefits a wide range of industries.



## Diversified Services: Food, Logistics, Real Estate, and Crafts

First Smart Trading is also actively involved in various other sectors that contribute to the holistic success of our clients. Our food and logistics services are designed to streamline supply chains and ensure the seamless flow of goods. Whether it is managing transportation, storage, or delivery, we work to optimize logistics processes that save time and resources.

In addition, our expertise in the crafts and real estate sectors further exemplifies our comprehensive approach to business. We recognize the value of craftsmanship and real estate as crucial elements of economic growth, and we provide services that help our clients thrive in these markets.





## **Commitment to Excellence and Client Satisfaction**

At First Smart Trading, our mission is to deliver tailored solutions that exceed expectations across all sectors we serve. Our team of professionals is dedicated to understanding the unique needs of each client and providing personalized service that addresses those needs with efficiency and attention to detail.

We believe that success is built on strong relationships, and we work hard to establish trust and long-term partnerships with all our clients. Our commitment to quality, innovation, and professionalism is the foundation of our business. Whether we are providing oil and fuel, appraising valuable items, mediating patent transactions, or delivering logistical and real estate solutions, we hold ourselves to the highest standards.

## **Services**



### **Commodity Contracts Brokerage**

Commodity brokerage for basic commodities and international commercial brokerage of all kinds for industrial products and petroleum derivatives, agricultural, food, service, logistics, crafts, professional and real estate products.

## International Brokerage of Oil and Gas

We specialize in providing comprehensive brokerage services for the oil and gas industry, facilitating seamless transactions across international markets. Our expertise spans a wide range of petroleum products, natural gas, and associated derivatives.



## Other professional, scientific and technical activities

- ✓ We offer a wide range of specialized services designed to meet the highest standards of professionalism and expertise. Our activities encompass.
- ✓ Technical Evaluations: Comprehensive assessment and valuation of antiques, jewelry, and other high-value items, ensuring accurate and reliable appraisals.
- ✓ Patent Brokerage: Facilitating the buying, selling, and licensing of patents, connecting innovators and businesses to maximize the value of intellectual property.
- ✓ Consulting Services: Expert guidance in artistic, professional, and scientific projects, providing tailored solutions to meet the unique needs of individuals and organizations.

## General Trade

Our General Trade division offers comprehensive solutions to meet diverse business needs in the global market. We specialize in the procurement, distribution, and management of a wide array of goods and products, ensuring seamless operations and exceptional quality standards.

### Versatile Product Range:

Sourcing and supplying high-quality goods across various industries.

### Global Reach:

Facilitating trade activities with a robust network of trusted partners worldwide.

### Reliable Distribution:

Ensuring efficient logistics and timely delivery tailored to client requirements.





# Products

We specialize in the global trade and distribution of high-quality petroleum products, including fuels, lubricants, and chemicals. Our offerings are designed to meet the diverse needs of industries such as aviation, transportation, and agriculture.

With a focus on reliability and efficiency, we ensure that our products meet international standards, providing sustainable and tailored energy solutions to clients worldwide. Our expertise in procurement and logistics allows us to deliver seamless, high-quality service across global markets.



## Aviation Turbine Kerosene Grade: **A-1, TS-1, JP54.**

JP54 fuels gas turbine aircraft engines. Jet A and A-1 have specifications that can be used as fuels worldwide.

## Light Circle Oil (**LCO**)

A product of the diesel boil-off family of fluid catalytic cracking units. The enhanced fractional conversion hydrocracking process provides an efficient and flexible method for processing LCO into desirable products such as ultra-low sulfur diesel, high octane naphtha and aromatics.



## Light Crude Oil (**LCO**)

Light crude oil: is a liquid oil that is characterized by low density and flows freely at room temperature. It is also characterized by low viscosity, low specific gravity, and high specific gravity according to the American Petroleum Institute classification.

## Ultra-Low Sulphur Diesel Grade: **10 PPM, 50PPM & 500 PPM & 5000 PPM**

10ppm is a highly refined, middle distillate, low sulphur hydrocarbon fuel, formulated for optimum performance in all diesel engines. It can be fully synthetic or crude-oil derived and varies by grade, type and sulphur content.





### **Fuel Oil Mazut M100 Grade: Gost 10585-75 & 10585-99**

Light crude oil: is a liquid oil that is characterized by low density and flows freely at room temperature. It is also characterized by low viscosity, low specific gravity, and high specific gravity according to the American Petroleum Institute classification.



### **Liquefied Petroleum Gas (LPG) GOST 20448 – 90**

LPG is used as a fuel in a range of applications including in heating and cooking appliances, industrial applications, in vehicles and as a propellant and refrigerant. LPG can be obtained primarily as propane, butane .

### **Liquefied Natural Gas (LNG) GRADE: GOST 5542-87**

Liquefied natural gas (LNG) is a type of natural gas that has been cooled to a liquid state, making it easier to transport and store. It is commonly used as a fuel for heating, cooking, and transportation. LNG is a clean-burning, efficient fuel that is popular for use in a variety of applications, including in residential and commercial heating systems, in vehicles, and in portable generators.



### **Fuel Grade Petcoke Origin**

A product of the diesel boil-off family of fluid catalytic cracking units. The enhanced fractional conversion hydrocracking process provides an efficient and flexible method for processing LCO into desirable products such as ultra-low sulfur diesel, high octane naphtha and aromatics.

### **Grade Urea Origin**

Urea is intended for use as a nitrogen-releasing fertilizer. Urea has the highest nitrogen content of all commonly used solid nitrogen fertilizers. Therefore, its transportation cost is low per unit of nitrogen nutrient.





### Fuel Virgin Oil Grade: **Gost 5542-87**

Fuel Virgin Oil GRADE is a high-quality fuel oil known for its superior performance and efficiency. It is widely used in industrial applications for energy generation and machinery operations. With low emissions and excellent combustion properties, it ensures cleaner and more reliable energy output.

### Automotive **Gas Oil (AGO)**

which is also known as diesel is a by-product of crude oil. It is gotten in the mid-boiling range of the crude oil refining process. AGO is a less flammable fuel compared to other petroleum products such as premium motor spirit



### **COAL**

Coal is primarily used as a fuel to generate electricity. In coal-fired power plants, bituminous coal, semi-bituminous coal, or lignite is burned. The heat from the coal combustion is used to convert water into high-pressure steam, which drives a turbine, which produces electricity.

### **Euro 4, Euro 5 & Diesel 500 PPM**

Diesel is a liquid fuel used in internal combustion engines. It is a mixture of hydrocarbons (C11~C22) obtained by distilling crude oil. Diesel is used in transportation, shipping, manufacturing, power generation, construction, and agriculture.



### **Gas Oil D6 Diesel**

D6 Diesel is also known as Residual Fuel Oil / Bunker Fuel Oil, Bunker Oil and is of high-viscosity. This particular fuel oil requires preheating to 220 – 260 Degrees Fahrenheit. D6 is mostly used for generators. D6 is a type of residual fuel, mainly used in power plants and larger D6 Diesel is also



### Bitumen Grade: 60/70 and 80/100

Bitumen is primarily used for industrial purposes. It is used for road construction, which is why it is commonly called asphalt in this application. It also has waterproof and adhesive properties, making it a good roofing product.

The difference between 80/100 and 60/70 penetration grade is the penetration range. Bitumen 60/70 has lower penetration which means it is harder than bitumen 80/100. To the contrary of bitumen 80/100, Bitumen 60/70 is suitable to be used in hot climates and it shows more durability exposing to heavy traffic loads

### Gas Oil D2 Diesel Grade: Gost 305-82,

D2 with lower sulphur content. GOST is a variant of Gasoil and D2 that is in line with ISO industry standards with a sulphur content of 0.02% max. This is known as Ultra Low Sulphur fuel. Low sulphur fuel is that with 0.2% sulphur content



### Diammonium Phosphate (DAP)

Most concentrated phosphate-based fertilizer. It is perfect for any agriculture crop to provide full phosphorus nutrition throughout crop growth and development, as well as a starter dose of nitrogen and low sulphur

### Gasoline 92- 95 Octane

Higher octane ratings correspond with higher quality petrol that burns better within the engine. You can tell what the octane rating is by looking at the numbers on the pumps: 92-octane is the lowest, followed by 95-octane, and finally 98-octane.



### Ethanol

It is used in many fields, including: A- It is used as a raw material in many chemical industries, such as the manufacture of formaldehyde and acetic acid. B- The manufacture of pharmaceuticals. C- The manufacture of plastics. D- Applications in fuel cells, which depend on the decomposition of methanol to generate energy.





## Get Into Touch...



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